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New Home Sales Relatively Strong, Despite Downward Revision

New home sales resumed their upward march in September, rising above August sales which had retreated significantly from a near decade-long high of 629,000 units set in July. The Census Bureau and Department of Housing and Urban Development said newly constructed homes were sold at a seasonally adjusted annual rate of 593,000 in September, up 3.1 percent from August. The number was an improvement however only because the sales rate for August was revised down from the original report of 609,000 units to 575,000. September sales were **29.8 percent higher** than a year earlier when the estimate was 457,000

The September results were in the middle of the range of analysts' expectations. According to Econoday, predictions varied between 570,000 and 635,000 with a consensus of 601,000.

On a **non-seasonally adjusted** basis there were 46,000 homes sold compared to 47,000 in August.

Sales in the **Northeast** were up 33.3 percent from August and were 60.0 percent higher than in September 2015. The **Midwest** saw an increase of 8.6 percent for the month and 33.3 percent year-over-year. Sales in the **South** rose 3.4 percent and 25.7 percent from the two earlier periods while in the **West** there was a decline of 4.5 percent from August while sales remained 32.4 percent higher than a year earlier.

The **median price** of a homes sold in September was $313,500 compared to 307,600 in September 2015. The average price was $377,700, up from $367,800.

At the end of September there were an estimated 243,000 new homes available for sale, a **4.8-month supply**. A year ago the inventory of available homes was estimated at 5.8-month supply at the then current sales rate. Of homes currently for sale 141,000 are under construction and 57,000 are complete.

National Average Mortgage Rates



Mortgage News Daily	Rate	Change	Points
30YR Fixed	7.48%	-0.03	0.00
15YR Fixed	7.02%	-0.02	0.00
30YR FHA	7.05%	-0.03	0.00
30YR Jumbo	7.52%	0.00	0.00
7/6 SOFR	7.10%	-0.02	0.00
30YR VA	7.07%	-0.03	0.00

Rates as of: 11/17

MBS and Treasury

	Price / Yield	Change
MBS UMBS 6.0	98.88	+0.18
10 YR Treasury	5.0896	-0.0446
30 YR Treasury	5.4510	-0.0248

Pricing as of: 11/17 3:04PM EST

Recent Housing Data

		Value	Change
Mortgage Apps	Nov 4	204.6	+6.23%
Building Permits	Sep	1.4M	+0.43%
Housing Starts	Sep	1.22M	-4.24%
New Home Sales	Sep	676K	-1.17%
Pending Home Sales	Aug	71.2	0%
Existing Home Sales	Oct	3.99M	+0.25%
Builder Confidence	Oct	29	-9.38%

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We're here to help with all home mortgage needs.

With over 20 years of mortgage industry experience, Scott Kepler has helped thousands of families to purchase or refinance their homes. As a Mortgage Lender, Scott and his team are able to give families access to a variety of home loan options; after all, no two situations are the same.

Give Scott and his team a call today for a Free Mortgage Check-Up or Purchase Home Loan Pre-Qualification.

Offering financing for:
First Time Home Buyer
Conventional (Fannie Mae/Freddie Mac)
FHA
VA
USDA
Jumbo
Reverse
Renovation
Self Employed
Home Equity Loans/Lines of Credit
Credit Challenged / Alt-A
Investor or Second Home
Hard Money
Small Commercial

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